



Leading search specialists within Corporate and Financial Communications, Investor Relations, Public Affairs, Internal Communications, Consumer and Brand PR, Marketing Communications and the Public Sector.

VMA SEARCH

Finding stars in a small universe

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VMA Search is a leading search specialist within Corporate and Financial Communications, Investor Relations, Public Affairs, Internal Communications, Consumer and Brand PR, Marketing Communications and the Public Sector.

Our unprecedented experience spanning four decades means we have exceptional knowledge of this niche market and can deliver a comprehensive reach. This ensures you receive only the most targeted, bespoke service to meet your exact needs.

Our longevity, credibility and reputation in this market is our hallmark of quality.

“VMA Search’s knowledge and experience of the communications industry has proven to be invaluable – they are very professional and we have been impressed with the candidates they have provided for us as well as their efficiency in completing assignments.”

Group HR Director
BUPA



The specialists

Specialist hiring requires specialist knowledge. AtVMA Search we have specialised in the communications industry for decades so our knowledge of these markets is second-to-none.

Specialist in what we do, experts in each sector, professional in approach. Most of our consultants have tangible experience within the communications industry and are market leaders in their respective sectors.

“We were pleased with every stage of the search – from your help in getting the job spec, through the initial choice of candidates, to the short list, to your counselling as we made our choice (at which stage others would have given us the number for the Samaritans!), to your help in brokering salary negotiations. I will definitely recommend VMA Search to friends and colleagues – thank you.”

Head of Investor Relations
Reuters

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Specialist knowledge

Unlike a generalist search firm, we have an in-depth specialist knowledge of our market. We understand your needs intrinsically and strive to develop long-term relationships.

Results

VMA Search is highly results driven.

Focusing exclusively on the communications and investor relations industry, we have witnessed, participated in and continue to monitor its evolution and professional development of this area and its related disciplines.

We can therefore respond intelligently to your brief and you will benefit from our highly developed and carefully maintained network. We know people who are readily available and who we believe will be of value to you. Combined with our search process and our industry knowledge we can ensure a successful outcome.

You can be confident that by appointing VMA Search you have made the right decision.





Standards

Our philosophy of exacting the highest ethical standards has ensured our reputation as a search partner you can truly trust.

We will ensure that we provide a highly professional service which is methodical, built on integrity and conducted with discretion and in complete confidence. This will foster a successful long-term client relationship built on a sound understanding of your needs, culture and philosophies. Our honesty and commitment to you will be unwavering throughout.

Our pledge

- Total commitment to succeed
- As a retained client, we will not approach any of your employees
- And we will not conduct a simultaneous assignment which would conflict with your brief.



Uncompromising quality

Successful appointments are paramount. Your time is valuable and we recognise this.

On every assignment, from outset to conclusion, you can be assured of professionalism and continuity. Every candidate is met and fully screened to our exacting standards and we pride ourselves on our ability to build lasting relationships with them. We give honest, considered and unbiased advice on their development and career potential.

Because we invest time with our candidates, you can be confident that we not only understand your requirements but will present applicants of the highest quality both culturally and professionally.

Methodology

Our recommendation can only be made when we know your needs. A face-to-face meeting enables us to understand your culture and establish the parameters and scope of the assignment and will therefore determine the solution best suited to you.

“VMA Search’s ability and efficiency in delivering high quality candidates has been outstanding and professional through and through. I couldn’t recommend them highly enough.”

HR

Sandoz HQ GbmH



We will commence on one or indeed a combination of the following methods:

- **Executive Search:** this is the most comprehensive and detailed form of selection drawing on our extensive research resources.
- **Advertised Search:** a good advertisement can tempt candidates from all sectors and reach the widest audience in the shortest possible time. Advertising the post you wish to fill gives you the opportunity to maximize your own success and growth, or using our banner, keep your anonymity. Candidates will also have access to your advertisement online through our website.
- **Project based research:** we pride ourselves on our ability to permeate many areas of your business. Therefore one-off projects on remuneration, competition and industry trends can be conducted easily.
- **Psychometric testing:** through an external, accredited company we can have your candidates assessed.
- **Reference checking:** we can conduct formal or informal reference checks on your behalf.



Our specialist areas

- Corporate & Financial Communications
- Internal Communications
- Investor Relations
- Freelance & Interim Management
- Financial Services
- Consumer & Brand PR
- Public Sector & Not-for-Profit
- Government & Public Affairs
- Marketing Communications

Visit our website at
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VMA Search is Part of VMA Group Search and Selection



VMA Search is committed to promoting
equal opportunity in the workplace

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